



KWAR
KEY WEST ASSOCIATION OF REALTORS®

Newsletter

December 2017



Tuesday, December 12:

What:Lunch & Learn – An Overview of Affordable Housing Issues

Who:Manuel Castillo, Executive Director, Key West Housing Authority

When:11:00AM – 12:30PM

Where:KWAR Conference Room

[Register Here](#)

Thursday, December 14:

What:Webinar: Increase Your Income With Virtual Assistants – 2 CE Hours

Who:Terry Yonkers

When:1:00PM – 3:00PM

Where:KWAR Conference Room

[Register Here](#)

Monday, December 18:

What:Annual Contract Training

Who:Wayne LaRue Smith, KWAR General Counsel

When:1:00PM – 4:00PM

Where:Harvey Government Center

[Register Here](#)

Sara Hallett-Education Chair



DEC 13TH GMM

**PLEASE BRING A
GIFT TO EXCHANGE
&
A GIFT CARD FOR
KIDS COME FIRST, INC**

Hello Key West Realtors- I want to thank everyone who came out to the 2018 Installation at the Truman Little White House. Many of our colleagues spent hours organizing that event and I want to thank them all especially. Seeing all our members and affiliates there to support the board, the award winners and the organization was great. Darla and Daria working together are our "Dream Team" for KWAR.

Many of you may have heard that as we were all coming together to celebrate KWAR, our former AE Yadiris Wood was being arrested in Kentucky. Stacy Stahl has overseen the painstakingly slow process, but the system is working, and we will keep our full attention to making sure justice is served.

Realtors are committed to this community and when we come together as a unified voice, we are a strong and powerful force.

It's an honor to lead this organization,

Will Langley

President



Congratulations to our award winners

Realtor of the Year



Edward B Knight Legacy Award



Rookie of the Year



Community Service Award



Affiliate of the Year

President's Award



ONLINE CONDUCT & THE CODE OF ETHICS

It's often misunderstood how the Code of Ethics extends to how you conduct yourself online. What you wouldn't say or do in front of someone, you also shouldn't do on social media and other online platforms. In general, any guideline for offline behavior applies to online as well. Click the link below to review this article from March 2016 Realtor Magazine.

Sabrina Acevedo

Grievance Committee Chair



Realtor
Magazine Link

We have ***Spread the Sparkle*** for the last year and in 2018 we will have ***Commitment to the Community***. We will implement our past and current President's platforms that will make us stronger REALTORS together. I encourage every member of The Key West Association to get involved this year. Attend a General Membership Meeting or education training class. Jump on our Realtor Caravan Bus and spend the morning viewing homes with your co-workers. Look into attending a Florida REALTOR Conference (August 2018) or National Association of REALTOR Convention (November 2018). You get what you put into your business and community and these are simple ways to get started. This upcoming year we have a commitment with Habit for Humanity and will help build homes. We will also raise funds for the Boys and Girls Club, so they can finally move into their new building. KWAR will help the entire community by supporting the no-profit organization FIRM -(FairInsuranceRates in Monroe) is an organization that fights for homeowners and residents who face excessive and unaffordable property insurance rates. As you can see KWAR is well on their way in their ***Commitment to the Community***, but we will need your support. Please contact me directly if you would like to get involved with KWAR in the upcoming year 305.879.9064. If your time is already devoted to another group or charity outside of the Association than I would like to applaud you! It counts that you volunteer it doesn't matter where just remember to ***Spread the Sparkle*** everywhere you go.

Monique Thiel

Secretary

"If you look beyond the turkey and trimmings, the parades and football games, gratitude is at the heart of the Thanksgiving celebration. And as I pause to count my blessings, it's essential that I give thanks to you, the REALTOR® Community, and to this profession - a vocation that is so much more than just a job.

As real estate professionals, many of us spend so much of our lives in homes, but how much of that time is spent in our own home? Helping a family find the perfect house, or a business owner secure the ideal workspace, our profession is a labor of love - a joy that extends far beyond a paycheck. However, in this season of thanksgiving, it is our time to savor the joys found in our own homes and in the homes of our family and friends.

This has been a tough year for many Americans; Mother Nature has been particularly cruel in the last couple of months. Devastation has been enormous - catastrophic in places - and it certainly has an impact on local housing markets. For those REALTORS® directly affected by the wildfires, hurricanes, and flooding that have plagued communities, we hold you close to our hearts during this holiday season. And for those REALTORS® who have reached out to our neighbors in need, we thank you! It has been incredible to see the unbelievable generosity and heart REALTORS® have demonstrated following these recent natural disasters.

In this season of thanksgiving, the National Association of REALTORS® is thankful for you - our REALTOR® friends and family, who, every day, go above and beyond serving our neighbors and building brighter communities.

*On behalf of my colleagues on NAR's 2018 Leadership Team, **THANK YOU!** We wish you and your families a well-deserved peaceful and happy holiday filled with love and gratitude."*

With that being said I am honored to be your Treasurer this year. I am looking forward to a great year.

I am pleased to announce your dues are \$301 less for 2018. This is due to a vote by the Boards of Directors for Florida Realtors and the National Association of Realtors. They voted to WAIVE their portions of your 2018 dues due to the devastation from Hurricane Irma in our area. As a reminder dues went out this month so if you have paid your dues you already saw the adjusted amount.

Thank you

Jaime Caballero

Congratulations again to the outgoing and incoming boards. I am happily wearing the "Past President Smile" now!

This year I'd like to focus on bringing more professionalism into our local association by encouraging participation in Realtor organizations and councils.

My current goal is to have a new chapter of the Women's Council of Realtors running in Key West by the end of the 2018 year. If you are at all interested in helping me make this happen, please email me at stacy@keywestcondos.com and I'll get you on my information list. I'm looking for both men and women who are interested in bettering themselves professionally and helping each other reach their goals. More information about WCR is available online at www.wcr.org.

Here is to a happy, healthy, holiday season for all!

Stacy



Congratulations to our 2018 Board



President
Will Langley



President Elect
Robin Mitchell



Treasurer
Jamie Caballero



Secretary
Monique Thiel



Past President
Stacy Stahl



MLS Chair
Terri Wilson



Education Chair
Sara Hallett



RPAC Chair
Tina Masters



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