

**January 2012 Lower Keys Statistical Analysis**  
**Published by: Key West Association of REALTORS®**  
 Area 5-7, Lower Keys

	Active				Contingent/Pending				Sold			
	Single Family	Condo & Townhouse	Other*	Total	Single Family	Condo & Townhouse	Other*	Total	Single Family	Condo & Townhouse	Other*	Total
Jan-12	173	11	100	284	49	0	7	56	11	1	1	13
Dec-11	161	12	99	272	53	1	3	57	13	0	3	16
Nov-11	156	12	103	271	49	2	2	53	6	1	1	8
Oct-11	155	14	101	270	35	2	5	42	5	0	4	9
Sep-11	154	12	103	269	39	2	2	43	14	1	3	18
Aug-11	156	12	101	269	50	1	3	54	18	0	0	18
Jul-11	157	12	102	271	47	3	4	54	6	1	1	8
Jun-11	161	15	106	282	45	3	3	51	11	1	2	14
May-11	165	15	107	287	43	2	5	50	53	2	26	81
Apr-11	168	21	101	290	44	2	7	53	19	0	3	22
Mar-11	171	19	96	286	46	1	10	57	11	1	9	21
Feb-11	170	19	96	285	45	1	8	54	13	1	9	23
Analysis of Sold Data												
	Listings Sold	Listings Sold % Change From Jan 11	Average Selling Price	Sold Price % Change From Jan 11	Median Selling Price	Sold Price % Change From Jan 11	DOM					
Jan-12												
Single Family	11	120.0%	\$379,273.00	-28.1%	\$335,000.00	-26.4%	111					
Condo/Townhouse	1	None Sold	\$295,000.00	None Sold	\$295,000.00	None Sold	586					
Other*	1	-50.0%	\$110,000.00	-36.2%	\$110,000.00	-36.2%	0					
<b>Total</b>	<b>13</b>	<b>85.7%</b>	<b>\$261,424.33</b>	<b>-25.3%</b>	<b>\$246,666.67</b>	<b>-21.4%</b>	<b>232</b>					
	Listing Sold		Average Selling Price		Median Selling Price		DOM					
Jan-11												
Single Family	5		\$527,400.00		\$455,000.00		120					
Condo/Townhouse	0		None Sold		None Sold		N/A					
Other*	2		\$172,500.00		\$172,500.00		346					
<b>Total</b>	<b>7</b>		<b>\$349,950.00</b>		<b>\$313,750.00</b>		<b>233</b>					
2011 Calendar Year	Listings Sold	Listings Sold % Change From 2010	Average Selling Price	Sold Price % Change From 2010	Median Selling Price	Sold Price % Change From 2010	DOM					
Single Family	136	14.3%	\$500,473.00	1.0%	\$387,000.00	-5.6%	168					
Condo/Townhouse	7	-12.5%	\$251,571.00	27.6%	\$290,000.00	10.5%	58					
Other*	41	2.5%	\$176,110.00	7.1%	\$150,000.00	14.7%	176					
<b>Total</b>	<b>184</b>	<b>10.2%</b>	<b>\$309,384.67</b>	<b>8.3%</b>	<b>\$275,666.67</b>	<b>3.0%</b>	<b>134</b>					
2010 Calendar Year	Listings Sold		Average Selling Price		Median Selling Price		DOM					
Single Family	119		\$495,484.00		\$410,000.00		144					
Condo/Townhouse	8		\$197,200.00		\$262,500.00		80					
Other*	40		\$164,363.00		\$130,750.00		219					
<b>Total</b>	<b>167</b>		<b>\$285,682.33</b>		<b>\$267,750.00</b>		<b>148</b>					

\*Other: Duplex, Half Duplex, Mobile Homes, & 3-4 Units